

Curriculum Vitae

Robert J. Oxoby

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Education

Ph.D. University of California at Davis, Economics, 2000.

M.A. San Jose State University, Economics, 1992.

B.S. Santa Clara University, Accounting, 1989.

Fields of Interest

Behavioral and Experimental Economics, Political Economy, Social Identity Theory, Microeconomics, Game Theory, Art and Cognition.

Professional Affiliations

Associate Dean of Research, Faculty of Arts, University of Calgary, 2011 – 2016.

Professor, Department of Economics, University of Calgary, since 2009.

Associate Professor, University of Calgary, 2005 – 2009.

Assistant Professor, University of Calgary, 2000 – 2005.

Director, Behavioral & Experimental Economics Laboratory, University of Calgary, since 2002.

Graduate Program Coordinator, Department of Economics, University of Calgary, 2010-2013.

Research Affiliations

Research Fellow, Canadian Institute for Advanced Research (CIFAR), Social Interactions, Identity and Well-Being (SIIWB) Program (Toronto, Canada), 2006 – 2016.

Research Fellow, Laurier Centre For Economic Research & Policy Analysis (LCERPA), since 2009.

Research Fellow, IZA Institute for the Study of Labor (Bonn, Germany), since 2007.

Research Fellow, Institute for Advanced Policy Research (IAPR), University of Calgary, 2004 – 2008.

Awards and Honors

Peak Scholar Award, University of Calgary. 2015.

Killam Annual Professorship, University of Calgary, 2013-14.

Exemplary Administrative Support (awarded 2012) and Supervisory Excellence Award (nominated 2012, 2013, 2014), Graduate Student Association, University of Calgary.

Department of Economics Superior Teaching Award, University of Calgary, 2002, 2003, 2004, 2008, 2011.

Graduate Teaching Excellence Award, University of Calgary, 2006.

IBM Best Paper Award for Innovation in Service Operations (with Diane Bischak), Production & Operations Management Society, 2005.

Faculty of Social Science Distinguished Researcher Award, University of Calgary, 2004.

Killam Resident Fellowship, University of Calgary 2003-2004.

Research Grants

- Calgary Arts Development, funds to study composition with Anthony Coleman and Douglas Gibson in New York, \$2,500, 2015-2016.
- University of Calgary, “Eye’s High” Ph.D Recruitment Scholarship, recruit Omid Atabati the University of Calgary, \$120,000, 2014-2018.
- MITACS Globalink, “Taxation and the Social Contract,” undergraduate researcher assistant award, \$15,000, 2014.
- MITACS Globalink, “Perceptions of Green Technologies,” undergraduate researcher assistant award, \$15,000, 2014.
- MITACS Globalink, “Music and Cognition,” undergraduate researcher assistant award, \$45,000, 2012-2014.
- Social Sciences & Humanities Research Council of Canada (SSHRC) Connection Grant, “Canadian New Music Network Forum,” with Laurie Radford (PI), \$25,000, 2014.
- University of Calgary “Eye’s High” Post Doctoral Fellowship award, used to appoint Dr. David Blake Johnson as post doctoral fellow at the University of Calgary, \$100,000, 2013-2015.
- Environment Canada Research Network, “Behavioral Economics and Environmental Regulation,” \$12,000, 2013.
- Alberta Gaming Research Institute, “Effects of Information Feedback Programs on Gambling Decisions,” \$66,000, 2012-2014.
- Alberta Foundation for the Arts, funds to study in New York with Rufus Reid, Jeremy McCoy and Marco Panascia, \$6,000, 2009.
- Social Sciences & Humanities Research Council of Canada (SSHRC) Standard Research Grant, “Attention Blocking, Market Institutions and the Distribution of Wealth,” principal investigator, \$89,000, 2009–2012.
- Canadian Institute for Advanced Research post-doctoral fellowship grant, used to appoint Dr. Mark Ferguson as post-doctoral fellow at the University of Calgary, \$100,000, 2009–2011.
- Institute for Advanced Policy Research, “The Provision of Governmental, Private, and Community Resources for the Treatment of Autism,” \$23,800, 2008–2009.
- Social Sciences & Humanities Research Council of Canada (SSHRC) Standard Research Grant, “Economic and Social Implications of Veblenian preferences,” with B. Curtis Eaton and Mukesh Eswaren (PI), \$61,721, 2006–2009.
- Social Sciences & Humanities Research Council of Canada (SSHRC) Standard Research Grant, “Attribution, Framing, and Incentives,” principal investigator, \$58,560, 2005–2008.
- Institute for Advanced Policy Research, “Behavioural Aspects of Tax Policy,” Problems Facing Canadian Cities Project, University of Calgary, 2005.
- Institute for Advanced Policy Research, “Homelessness and the Underclass,” Problems Facing Canadian Cities Project, University of Calgary, 2005.
- Canadian Foundation for Innovation (CFI), Infrastructure Operating Grant, principal investigator, \$48,000, 2005–2008.
- Conference Grant for the the Canadian Experimental & Behavioural Economics Workshop, University of Calgary, 2004.
- Canada Foundation for Innovation (CFI), Alberta Science & Research Investments Program (ASRIP), and University of Calgary, funding to establish the University of Calgary’s Behavioural and Experimental Economics Laboratory, principal investigator, \$415,490, 2002.
- Center for Family Business Management & Entrepreneurship, “Ownership, the Balance of Power, and the Structure of Incentives in Family Firms,” 2002-2003.
- W.E. Upjohn Institute for Employment Research, “Motivating Work Teams: A Behavioral Analysis,” 2001.
- Russell Sage Foundation, “Economic Growth in the Face of Changing Attitudes,” 2001.
- Various Conference, Starter, Short-Term Project, SSHRC Development, and Travel Grants from the Faculty of Social Sciences, Faculty of Arts and the University of Calgary, 2001 - 2015.

Refereed Publications

- “Incremental Willingness to Pay: A Theoretical and Empirical Exposition,” with Karine Lamiraud and Cam Donaldson, *Theory & Decision*, 80(1): 101-123.
- “Can Interaction Be the Primary Focus of In-group Biases?” with David B. Johnson, *Global Economic and Management Review*, 20(1): 1–5.
- “Social Inference and Occupational Choice: Type-Based Biases in a Bayesian Model of Class Formation,” *Journal of Experimental and Behavioral Economics*, 2014, 51: 30–37.
- “A Clear and Present Minority: Heterogeneity in the Source of Endowments and the Provision of Public Goods,” with John Spraggon, *Economic Inquiry*, 2013, 51(4): 2071-2082.
- “Paretian Dictators: Constraining Choice in a Voluntary Contributions Game,” *Constitutional Political Economy*, 2013, 24(2): 125-138.
- “Loss Aversion and Intertemporal Choice: A Laboratory Investigation,” with William Morrison, *Canadian Journal of Economics*, 2013, 46(2): pp. 689–704.
- “Can Foreign Aid Buy Investment? Appropriation Through Conflict,” with David Bruner, *Journal Institutional and Theoretical Economics*, 2012, **168**(4), 731–753.
- “Us and Them: The Origin of Identity and its Economics Implications,” With B. Curtis Eaton and Mukesh Eswaran, *Canadian Journal of Economics*, 2011, 44(3): 719-748.
- “Cognitive Dissonance, Pessimism, and Behavioral Spillover Effects,” with David Dickinson, *Journal of Economic Psychology*, 2011, 32(3): 295–306.
- “Social Interactions and the Saliency of Social Identity,” with Kendra N. McLeish, *Journal of Economic Psychology*, 2011, 32(1): 172–187.
- “Recommendations and Presentations: Reducing Decision Error in a Negative Externality Experiment,” with John Spraggon, *Agricultural and Resource Economics Review*, 2010, 39(2): 262–274.
- “Whither Found Money Effects? An Experimental Investigation of Endowment Source Heterogeneity in Two-Person Public Good Games,” with John Spraggon, *Economics Letters*, 2009, 104(2): 102–105.
- “The Effect of Incentive Structure on Heuristic Decision Making: The Proportion Heuristic,” *Journal of Applied Social Psychology*, 2009, **39**(1): 120–133.
- “Stereotyping in Intertemporal Choice,” with Kendra N. McLeish, *Journal of Economic Behavior and Organization*, 2009, **70**(1): 135-141.
- “Game Theory for Playing Games: Bounding Rationality in a Negative Externality Experiment” with John Spraggon, *Economic Inquiry*, 2009, **47**(3): 467–481.
- “On the Efficiency of AC/DC: Bon Scott versus Brian Johnson,” *Economic Inquiry*, 2009, **47**(3): 592–602.
- “Understanding Social Inclusion, Social Cohesion, and Social Capital,” *International Journal of Social Economics*, 2009, **36**(12): 1133–1152.
- “Skill Uncertainty and Social Inference,” *Labour Economics*, June 2008, **15**(3): 400–415.
- “Mine and Yours: Property Rights in Dictator Games,” with John Spraggon, *Journal of Economic Behavior and Organization*, March 2008, **65**(3-4): 703-713.
- “Measuring Impatience: Elicited Discount Rates and the Barratt Impulsiveness Scale,” with Kendra N. McLeish, *Personality and Individual Differences*, August 2007, **43**(3): 553-565.
- “Developing Heuristic-Based Quality Judgements: Attention Blocking in Consumer Choice,” with Hugh Finnigan, *Psychology & Marketing*, April 2007, **24**(4): 295–313.
- “The Effects of Recommended Play on Compliance with Ambient Pollution Instruments,” with John Spraggon, *Environmental Economics, Experimental Methods*, 2007, T. Cherry, S. Kroll and J. Shogren (eds.), London: Taylor and Francis.
- “Partisan Competition, Growth and the Franchise,” with Humberto Llavador, *Quarterly Journal of Economics*, August 2005, **120**(3): 1155–1189.

“Status, Cognitive Dissonance, and Growth of the Underclass,” *The Economic Journal*, October 2004, **114**(498): 727–749.

Reprinted in *Behavioural Macroeconomics*, Ian M. McDonald (ed.), 2011.

“Specific Decision and Strategy Vector Methods in Ultimatum Bargaining: Evidence on the Strength of Other-Regarding Behavior,” with Kendra N. McLeish, *Economics Letters*, September 2004, **84**(3): 399–405.

“Attitudes and Allocations: Status, Cognitive Dissonance and the Manipulation of Preferences,” *Journal of Economic Behavior and Organization*, November 2003, **52**(3): 365–385.

“Status Characteristics, Cognitive Biases, and Incentives in Teams,” *Journal of Socio-Economics*, 2002, **31**(3): 301–316.

“A Monopoly Classroom Experiment,” *Journal of Economic Education*, 2001, **32**(2): 160–168.

Edited Book Chapters and Papers & Proceedings

“Experiments in Political Economy” with Humberto Llavador, *Experimental Economics: Practice and Applications*, forthcoming, Antoni Bosch and Pablo Branas-Garza (ed.).

“Should Archie Marry Betty or Veronica?” forthcoming in *Twelve-Cent Archie*, Bart Beaty (ed.), Rutgers.

“The Underclass,” forthcoming in *Encyclopedia of Race, Ethnicity and Nationalism*, J. Stone, D. Rutledge, P. Rizova, A. Smith and X. Hou (eds.), Blackwell.

“Preferences and Society,” forthcoming in *The Encyclopedia of Social Theory*, B.S. Turner, C. Kyung-Sup, C. Epstein, P. Kivisto, W. Outhwaite and J.M. Ryan (eds.), Wiley-Balckwell.

“Relative income effects” and “James Dusenberry,” with Gustavo Caballero, forthcoming in *Real World Decision Making: An Encyclopedia of Behavioral Economics*, Morris Altman (ed.), Praeger.

“Gamblers’ Fallacy” and “Gender and decision-making,” with Kevin Laughren, forthcoming in *Real World Decision Making: An Encyclopedia of Behavioral Economics*, Morris Altman (ed.), Praeger.

“Interdependent Preferences” and “Winner’s curse,” with Victor Song, forthcoming in *Real World Decision Making: An Encyclopedia of Behavioral Economics*, Morris Altman (ed.), Praeger.

“The Coase theorem, property rights, and the endowment effect” and “Elinor Ostrom,” with Oscar Zapata, forthcoming in *Real World Decision Making: An Encyclopedia of Behavioral Economics*, Morris Altman (ed.), Praeger.

“Experimentos en economia politica” with Humberto Llavador, *Economia Experimental Y Del Comportamiento*, p. 309–324, Antoni Bosch and Pablo Branas-Garza (ed.), 2011.

“Intertemporal Discounting with Veblen Preferences: Theory and Evidence,” with Mukesh Eswaran, in *Essays in Honor of B. Curtis Eaton*, G.K. Dow, A. Eckert and D.S. West (eds.), 2010, pp 272–296, Toronto: University of Toronto Press.

“Experiments and Behavioral Economics,” *Handbook of Contemporary Behavioral Economics*, M. Altman (ed.), 2006, pp. 441–454, New York: M.E. Sharpe.

“Preferences” and “Strategy,” *International Encyclopedia of Economic Sociology*, J. Beckert and M. Zafirovski (eds.), 2006, pp. 665–666, New York: Routledge.

“Do Micro-Investors Help Complete Markets?” in *Focus on Macroeconomic Research*, L. Z. Pelzer (ed.), 2005 pp. 55–68, New York: Nova Science.

“The Role of Status Structures in Motivating Work Teams,” *Global Business and Economics Review - Anthology 2002*, 2002, pp. 142–152, D. Kantarelis (ed.), Business and Economics Society International.

“Growth and Status with Changing Attitudes,” *Proceedings of the 26th Colloquium on Research in Economic Psychology*, September 2001: 219–222, A.J. Scott (ed.), IAREP/University of Bath.

Book Reviews and Non-Refereed Publications

Review of *Expectations, Rationality and Economic Performance*, T. Rotheli, *Journal of Socio-Economics*, June 2009, **38**(3): 542–543.

Review of *Surveys in Experimental Economics: Bargaining, Cooperation and Election Stock Markets*, F. Bolle and M. Lehmann-Waffenschmidt (eds.), *Eastern Economic Journal*, Summer 2005, **31**(3): 495–497.

“Influencing Attitudes in the Workplace,” October 2002, *Employment Research*, W.E. Upjohn Institute.

Alberta Greenhouse Gas Emissions Trading Simulation, 2001, with Climate Change Central and CO2E.com.

“Conference Report: Global Change, Resource Shocks, and Economic History,” with Bob Barde, Jan Martuscelli-Kent, *Newsletter of the Cliometric Society*, August 1993.

Published Prose and Music (since 2014)

Soundtrack for *Inside the KKK* (2015) with Bob Keelaghan and Jay Wooley, BBC/C4 documentary, Daniel Vernon (director).

Soundtrack for *Intersection* (2014) with Bob Keelaghan and Jay Wooley (as Muerte Pan Alley), Brendan Beachman (director).

“Thaw,” Dim Sum Ensemble, Toronto Canada, performed 16 November 2014, 7 minutes.

Clunk and Stutter, Muerte Pan Alley, SAP Records, 2014.

(Complete discography and filmography available upon request.)

Teaching

Undergraduate: Microeconomic Principles, Intermediate Microeconomics, Intermediate Macroeconomics, Behavioral Economics, The Economics of Social Problems, Topics in Economic Theory I (honors-level microeconomics).

Graduate: Microeconomic Theory (M.A.), Advanced Microeconomic Theory (Ph.D.), Topics in Behavioral Economics (M.A. and Ph.D.), Advanced Readings in Behavioral Economics (Ph.D.), Topics in Well-Being and Related Issues (M.A. and Ph.D.; convener), Math Camp (mathematics review for incoming M.A. and Ph.D. students).

Supervision

Omid Atabati (Ph.D. Economics, expected, 2020).

Gustavo Caballero (Vanier Scholar, Ph.D. Economics, expected 2016), *Targeted Redistribution Programs and the Culture of the Poor*.

Oscar Zapata (Ph.D. Economics, expected 2016), *Ambiguity, Uncertainty and Behavioral Norms (with analysis applied to Climate Change)*.

Ian Heffernan (Ph.D Economics, 2015), *Three Essays on Institutional Economics*.

Victor Song (Ph.D. Economics, co-supervisor, 2014), *Trade Credit and Price Matching: New Theories*

Kevin Laughren (M.A. Economics, 2013), *Lottery Savings Accounts: An Experimental Analysis*.

Alexander Smith (Ph.D. Economics, 2010), *Who Cooperates with Whom? Experimental and Empirical Evidence on Cooperation and Heterogeneity*.

Matthew Krzepakowski (M.A. Economics, 2008), *Wealth Uncertainty and Public Goods Contributions*.

Colin Goodlet (M.A. Economics, 2008) *The Role Of Emotion On The Willingness To Pay To Eliminate Uncertainty*.

Kendra N. McLeish (Ph.D. Economics, 2008), *Identity and Social Interactions: Implications For Cooperation, Punishment, and Productivity*.

Kendra N. McLeish (M.A. Economics 2004), *Gender and Affect in Intertemporal Choice*.

Michael Campbell (M.A. Economics 2004), *An Examination of Hayek’s Hypothesis on Entrepreneurial Discovery*.

Nicole Tsares (M.A. Economics 2004), *Forced Compliance in the Principal-Agent Relationship*.

Hugh Finnigan (M.A. Economics 2003), *Attention Blocking in Consumer Choice*.

Sponsoring faculty member for Colette Friedrich (Friedrich Schiller University, Jena, Germany), research visit to complete Ph.D. thesis (August–September 2003).

Sponsoring faculty for Veevek Thankey’s “Discrimination Against Canadian Colours,” published in *University Avenue Undergraduate Journal of Economics*, 2002.

Languages and Citizenship

Fluent in English and French.

United States citizen; Canadian permanent resident.

Other Information

Treasurer, Board of Directors, Janus Academy Society, 2009–2015.

Chairman, Board of Directors, the Road Foundation Ltd., since 2007.

Member, Board of Directors, New Heights Learning Services, 2006.

Lecturer, Department of Economics, Santa Clara University, 1994 – 1997.

Co-owner and Recording Engineer, Super Bee Studios, 1996–1999.

Senior Accountant, Entrepreneurial Services Group, Ernst & Young, 1989 – 1992.

Musician, upright bass: discography and filmography available upon request.

Favorite Jonathan Richman song: Tahitian Hop.